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# FERMA CONFERENCE 2025

## NAVIGATING A NATURAL DISASTER THE CRITICAL FIRST 72-HOURS

**PRESENTED BY:** FRAME GROUP, LLC, EMERGENT RISK SOLUTIONS, LLC,  
AND RECOVERY MANAGEMENT GROUP

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# TOPICS TO BE COVERED

- EMERGENCY REMEDIATION RESPONSE
- MANAGING URGENT REPAIRS
- PROCUREMENT DOS AND DON'TS
- INITIATING YOUR CLAIM'S PROCESS
- OVERALL RECOMMENDATIONS

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# WHO WE ARE



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# SETTING THE STAGE

- EVENT OCCURS IMPACTING YOUR ORGANIZATION DISTRICT WIDE
- MULTIPLE FACILITIES / CAMPUSES ARE DAMAGED
- 72 HOUR CLOCK STARTS

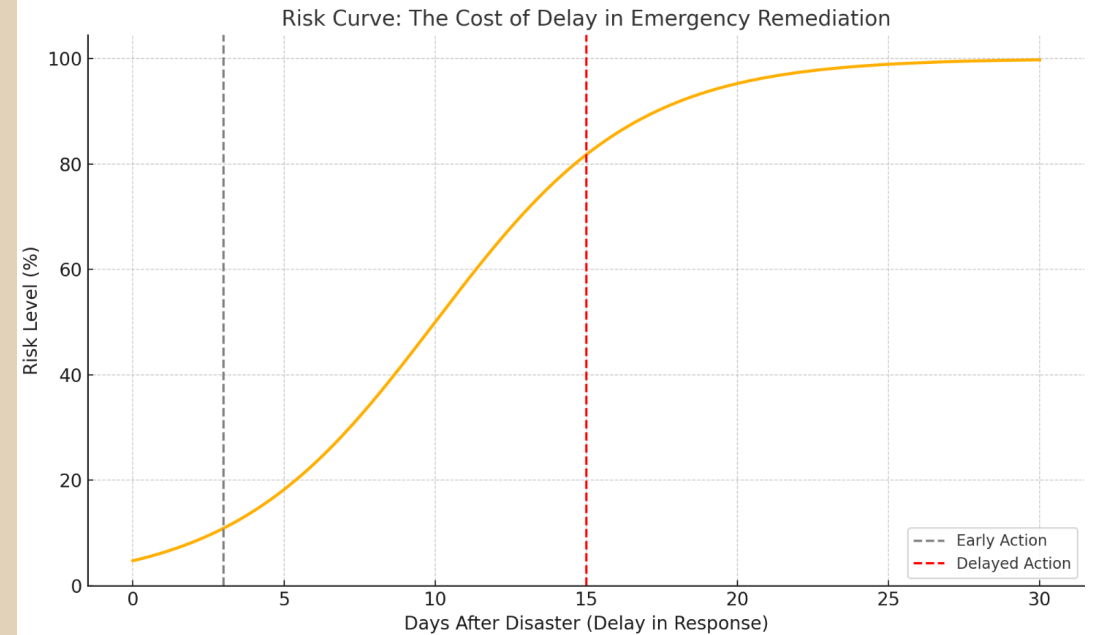
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# ORGANIZATIONAL GOALS

- GOAL #1 – MITIGATE / REDUCE FUTURE DAMAGE
- GOAL #2 – REESTABLISH OPERATIONS SAFELY & SECURELY
- GOAL #3 – ESTABLISH A DECISION PROTOCOL & HIERARCHY
- GOAL #4 – MINIMIZE RISK
- GOAL #5 – BUILD A FOUNDATION FOR YOUR RECOVERY

# EMERGENCY REMEDIATION RESPONSE

- **TIME IS CRITICAL – SPEED MATTERS**
  - RISK OF SECONDARY DAMAGE
  - RISK OF COST ESCALATION & NON-REIMBURSEMENT
  - INCREASED LIABILITY EXPOSURE
  - DELAYED REOPENING



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# HOW TO MANAGE THE REMEDIATION PROCESS

- IDENTIFY THE DAMAGED AREAS
- DEVELOP PROTOCOL FOR VENDORS TO FOLLOW
- DOCUMENT, DOCUMENT, DOCUMENT!
- FIRST STABILIZE, THEN ASSESS LONG TERM REPAIRS



# MANAGING URGENT REPAIRS

- DEFINE ORGANIZATIONAL OBJECTIVES
- IDENTIFY FACILITIES SAFE FOR RE-OCCUPANCY /  
PRIORITIZE TEMPORARY REPAIRS
- COORDINATE INTERNALLY & W/ VENDORS
- DEVELOP DETAILED SCOPES OF WORK
- ESTABLISH A TIMELINE FOR PROJECT(S) COMPLETION





# USING INTERNAL RESOURCES

- NORMAL, PRUDENT, BUT OPERATE FROM DIFFERENT VANTAGE POINTS (E.G., FACILITIES/MAINTENANCE VS. PRINCIPALS)
- DOCUMENT THE WHO, WHAT, WHERE & WHY
- SET UP SEPARATE PAYROLL CODES
- SAVE YOURSELF HEADACHES ON TH BACK END – **SEPARATE PAYROLL**



# EFFECTIVE PROCUREMENT STRATEGIES

- IDENTIFY IMMEDIATE SERVICES
- ACTIVATE PRE-POSITIONED CONTRACTORS
- IF/WHERE POSSIBLE ISSUE SHORT (24-HOUR) SOLICITATIONS TO MAINTAIN 2 CFR 200 COMPLIANCE
- 2 CFR 200.320 – NONCOMPETITIVE PROCUREMENT
  - UNDERSTAND FEMA RESTRICTIONS ON 200.320
  - PLAN FOR LONG TERM PROCUREMENT



# PROCUREMENT DOS AND DON'TS

- **BE PRE-PREPARED & FEDERALLY ALIGNED:** MAINTAIN YOUR OWN PRE-EVENT PROCUREMENT POLICIES ALIGNED WITH FEMA AND HUD REQUIREMENTS. MODIFY PRE-POSITIONED CONTRACTS FOR COMPLIANCE.
- **EMERGENCY ≠ EXEMPTION:** EXIGENT CONDITIONS DON'T WAIVE FEDERAL RULES. ACTIONS MUST STILL BE COST-REASONABLE AND CANNOT CONTINUE ONCE CONDITIONS NORMALIZE.
- **CONTRACT FORMS MATTER:** AVOID COST-PLUS, PERCENTAGE-BASED, CONTINGENCY (FEMA-DEPENDENT), OR PRE-PAID AGREEMENTS. INCLUDE REQUIRED FEDERAL CLAUSES AND HUD PROVISIONS IF APPLICABLE.
- **DOCUMENT EVERYTHING:** JUSTIFY PROCUREMENT METHODS, CONTRACT TYPES, AND COST REASONABLENESS. RETAIN RECORDS FOR 3+ YEARS AFTER THE FINAL PROJECT CLOSEOUT.



# INITIATING YOUR CLAIM

## **INSURANCE & FEMA CLAIMS: EARLY ACTION, LONG-TERM IMPACT:**

- PROACTIVE INSURANCE COORDINATION
- COLLABORATIVE DOCUMENTATION
- STRATEGIC FEMA ENGAGEMENT
- AVOID COMMON PITFALLS



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# OVERALL RECOMMENDATIONS

- ACT DURING BLUE-SKY DAYS
- PRE-POSITION THE RIGHT TEAMS
- ESTABLISH OVERSIGHT EARLY
- CREATE PRE-EVENT POLICIES & AGREEMENTS
- STRUCTURE INSURANCE SETTLEMENTS TO FACILITATE FEMA CLOSE OUT

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# THANK YOU!

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